

Remote account executive role checklist

Set eligible locations, customer coverage, travel, equipment, and manager support before publishing.

<https://accountexecutivejobs.com/blog/hiring-salespeople/hire-remote-account-executives>

Eligible employee locations

Approved answer

Open question

Owner

Customer territory

Approved answer

Open question

Owner

Required time-zone overlap

Approved answer

Open question

Owner

Working hours

Approved answer

Open question

Owner

Travel frequency and purpose

Approved answer

Open question

Owner

Employment setup

Approved answer

Open question

Owner

Equipment and expenses

Approved answer

Open question

Owner

Base and OTE

Approved answer

Open question

Owner

Manager meetings

Approved answer

Open question

Owner

Live-deal support

Approved answer

Open question

Owner

Ramp milestones

Approved answer

Open question

Owner
