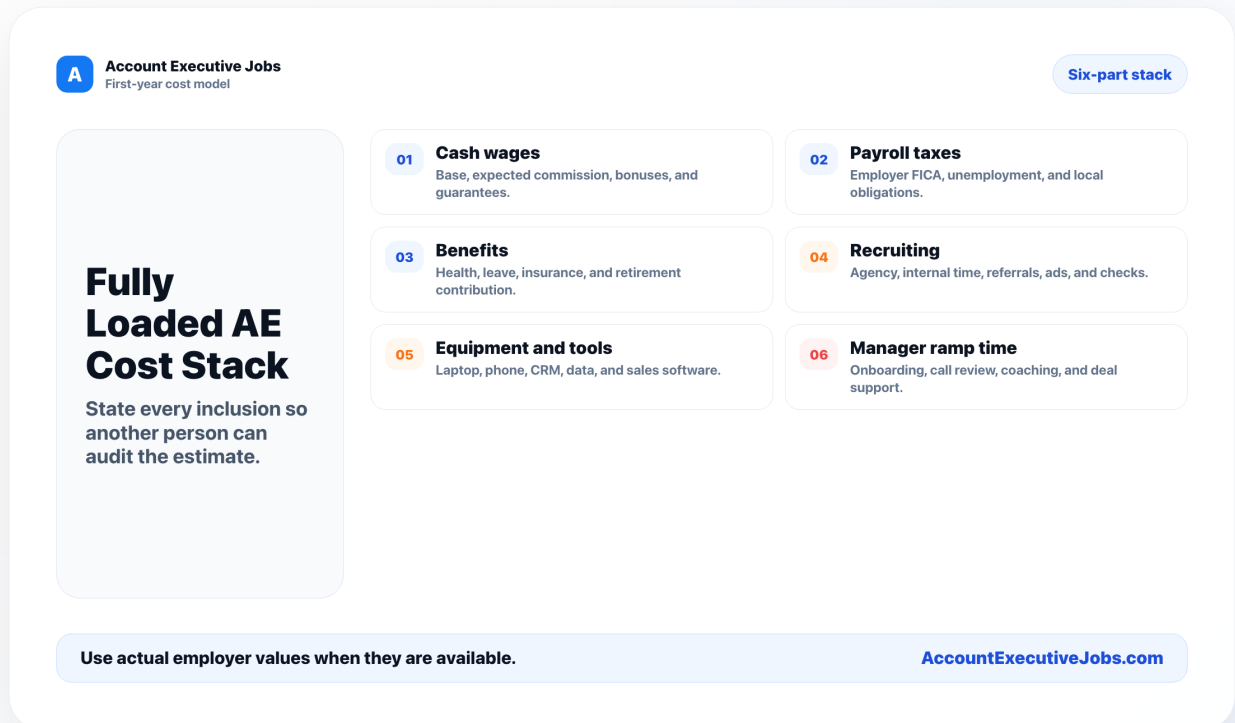


Fully Loaded AE Cost Stack

Fully loaded account executive cost stack covering wages, payroll taxes, benefits, recruiting, tools, and manager ramp time.

<https://accountexecutivejobs.com/blog/hiring-salespeople/cost-of-hiring-and-replacing-an-account-executive>



Use this reference

Read the full guide for the context behind this visual. The original illustration and its source belong together when you share it.

Notes