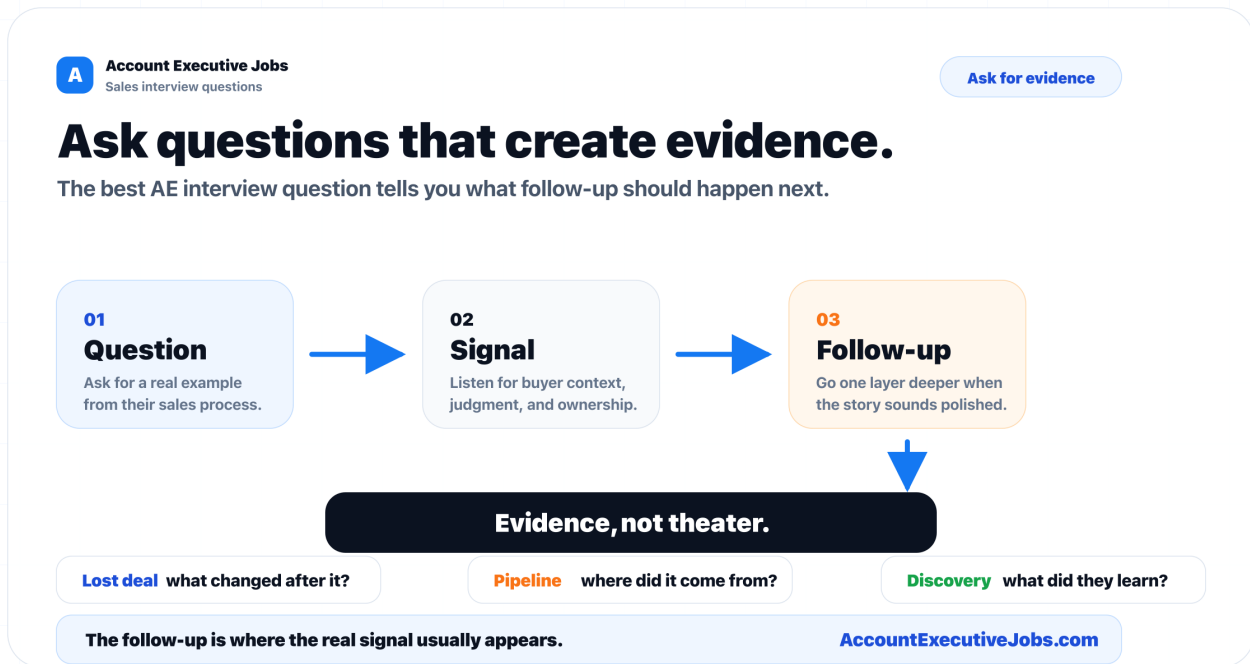


Ask Questions That Create Evidence

Animated infographic showing how account executive interview questions should move from question to signal to follow-up to evidence.

<https://accountexecutivejobs.com/blog/hiring-salespeople/account-executive-interview-questions>



Use this reference

Read the full guide for the context behind this visual. The original illustration and its source belong together when you share it.

Notes